



### SMALL WONDERS

Pintxos, Spanish bar snacks, are taken very seriously in the Basque region - could they be a hit over here too?

### CLOUD PLEASER

Why running your IT services via a cloud provider makes sense

### SNEAK PREVIEW

We look at what you can expect to see at the Independent Hotel Show

25 - 31 October 2013

135 YEARS OF SERVING HOSPITALITY

HOTELS • RESTAURANTS • FOODSERVICE • PUBS & BARS

# CATERER AND HOTELKEEPER



## HAYDEN GROVES

The newly crowned Craft Guild of Chefs National Chef of the Year talks about the buzz of foodservice, and why victory is so sweet

**MENUWATCH**  
Grillshack, London

**22 WAYS TO SAVE CASH...**  
...without compromising your guest offering



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# BOOK INTO CUTTING-EDGE HOTEL DESIGN, PRODUCTS AND TECHNOLOGY



The Independent Hotel Show on 30-31 October 2013, will bring together a collection of innovative suppliers and service providers alongside a seminar programme and an array of new design projects from companies such as Conran & Partners, Afroditikrassa and Designersblock

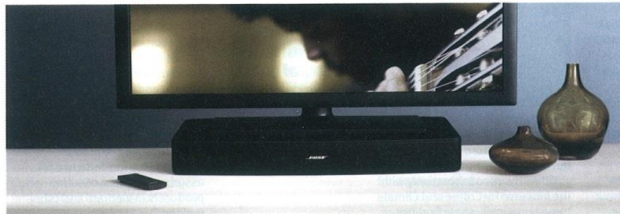
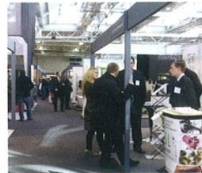
## EXHIBITORS

With more than 250 suppliers, the event will showcase the latest in contemporary products, technology and design across the hotel supply chain, including interior design, marketing, brand awareness, business support, audio and entertainment, and food and drink.

Suppliers include Airwave Europe, Asoltel, Best Western Hotels, Bose, Chelsom, Clockwork Marketing, Corby of Windsor, CP Hart, Ecompter, Forbes Rentals, Guestline, Hypnos Beds, Jacuzzi UK, Jealous Gallery, Nespresso, Samsung, Sipsmith, Spa Creators, Tivoli Audio, Towergate Insurance and Zoffany.

## NEED TO KNOW

Open 9.30am – 5pm daily at London Olympia – West Hall. Register at [www.independenthotelshow.co.uk](http://www.independenthotelshow.co.uk) and indicate preferred seminar sessions.



The Bose Solo system sits beneath most TVs up to 81cm and several up to 106cm. It offers wide, even sound throughout the room from Bose's speaker array technology, music and dialogue effects, with proprietary digital signal processing.  
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## SEMINARS

A programme of seminars will provide expert insight and advice from leading hoteliers and industry insiders.

**Business Solutions Theatre**  
● Soho House Group CEO Nick Jones, Pride of Britain CEO Peter Hancock, and Gordon Campbell Gray of Campbell Gray Hotels will discuss the definitive hoteliers.

● Royal Academy of Culinary Arts CEO Sara Jayne Stanes OBE, Le Manoir aux Quat'Saisons general manager Philip Newman-Hall, Watergate Bay managing director Will Ashworth, and Buell Consultancy business associate Stephen McManus will provide advice on how to establish the best food offering for your business.



**Industry Issues Theatre**  
● British Hospitality Association CEO Uff Ibrahim, the Arch London director Rafi Bejerano, Revenue By Design MD Ally Dombey, and Visit Britain director of strategy and communications Patricia Yates will debate global customers and how to get your share.



● Designersblock chairman David Worthington, Bedruthan and Scarlet Hotels director Rebecca Whittington, Conran & Partners associate director Tina Norden, Areen Hospitality Design head Andrew Linwood, and Anouska Hempel Design's Lady Weinberg provide tips and ideas to develop your personal style and get inspired by design.

## FEATURES

**The Hub Bar** Relax, do business and share ideas.

**Destination Spa** Dedicated to spa.

**The Breakfast, Bedroom & Bar** Showcasing food, drinks and accessory products.

**Business Clinic** Free one-to-one, expert business advice.

**Designersblock Boutique** Created during the show by Designersblock, producer of major annual international design shows.

**On Cloud Nine** An exclusive VIP area designed by Conran featuring a sharing table shrouded in cloud and a soft-furnished relaxation area.

## PRODUCTS AND SERVICES HIGHLIGHTS



NH Interiors is exhibiting for the first time at the show and arrives with many years' experience providing interiors for some of the UK's most prestigious hotels. Recent projects include the refurbishment of Brockencote Hall Hotel in Worcestershire, the Fork Restaurant at the Royal Berkshire Hotel in Ascot, and new bedroom suites at the Manor House in Castle Combe.  
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[www.nhinteriors.co.uk](http://www.nhinteriors.co.uk)



Suna Interior Design provides interior services for the hospitality industry and property developers. It focuses on all aspects of interior design from furniture, fittings and equipment and interior specification to final design and fit-out.  
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